



**Health and
Life Sciences**

•CONSLEAGUE

We help you thrive.

consleague.com

Introducing **Consleague**

We help organisations grow, using Salesforce to deliver dynamic change across Sales, Marketing & Customer Experience. As a dedicated Salesforce partner offering consultancy, configuration, design and development, we empower you to make the right decisions.

At Consleague, we take the time to listen and provide assistance in arriving at a strategy that works best for you.

We offer services that spearhead your day-to-day work challenges into manageable techniques, processes and strategies that contribute to seamless integration and implementation.

Our Health & Life Sciences Consultancy

The Health & Life Science industry is geared toward improving various aspects of human life, as well as encompassing other areas that impact human health and wellbeing.

The business of HLS changes as rapidly as the technology sector and so go hand-in-hand when it comes to innovations and breakthroughs. This results in a complex environment requiring meticulous attention to detail and a high level of responsiveness to unforeseen circumstances.

As a sector that deals with the sacredness of human life, we are aware that these businesses must also be treated with the utmost care and sensitivity.

With Salesforce as the single, unifying platform, healthcare organisations are now able to create better health outcomes, improve the patient experience and optimise operational efficiency.

Healthcare

Consleague create Salesforce solutions providing healthcare businesses with a single, comprehensive view of their patients. With patient data fully integrated into one CRM, providers, payers, and patients will all have accessibility to it securely, anytime, anywhere. This results in better care, personalised to each patient.

Device Manufacturers, distributors or resellers
Consleague Salesforce solutions offer medical device companies the industry's only platform for managing customer, quality and product data in one place. Divisions including Sales, Customer Service, Quality Assurance and Engineering have a single place to identify, prioritise and resolve customer issues with their devices. Businesses have an easy and low-risk way of managing customer complaints and post-market surveillance.

Clinics

Consleague solutions built on Salesforce give health businesses a single, comprehensive view of their patients ensuring the highest level of data security. With patient data fully integrated into one CRM, it optimises communication between patients, doctors and nursing staff to improve triage, also enabling patients to identify the right doctor at the right clinic and to book a convenient time.

Life Sciences - Pharma & Biotech

Our solutions for Salesforce enhanced for Life Sciences deliver integrated, relevant data to teams - across departments, devices and regions. With a single connected platform, Life Science businesses accelerate their sales cycles through automated pricing workflows, gain greater health insights and deliver more personalised communication and services throughout their patients' health journey.

Clinical Trials/Research

Our solutions for the Clinical trial market offers innovative, integrated and digital solutions for sponsors, clinical research organisations (CRO) and clinical sites which are flexible and scalable to enable to manage and collaborate on clinical trial operations. A centralised trial management database provides users with relevant and timely information, delivers trial information to clinical research associates and managers and crucially enables clinical trial sponsors to collect and track all relevant data and facilitates communications to the study team.

[consleague.com](https://www.consleague.com)

The UK Engagement Team

From our inception over 10 years ago, **Consleague** has built a reputation for creating and implementing delivery of reliable, integrated Salesforce solutions to many delighted customers by leveraging technology to improve operational efficiency.

This success has required us to develop and maintain a number of core strategic business functions and as of 2019, we have grown to over 45 talented full-time staff in the UK and offshore, providing our clients with the solutions and support they need in a cost-effective and timely manner.



Our Approach



We place our clients' needs at the forefront of all we do. It has always been **Consleague's** belief that focusing on a small number of clients rather than juggle high volume activity would enable us to build meaningful, lasting and results oriented relationships with our clients. We're thrilled that this approach continues to produce undeniably beneficial results.

Our team are experienced in every aspect of business, having built and consulted successful businesses and assisted FTSE listed organisations in achieving efficient, productive and profitable growth.

Consleague works with Life Sciences businesses to improve their business operations using a combination of existing and custom cloud solutions to create a unique digital experience for all their stakeholders.

We create tools that simplify the reporting of clinical information and processing of results from various data sources. We set up personalised and branded environments to let you easily connect with your customers and partners to manage clinical test orders and populate test results.

Our system enables you to boost the performance of sales teams, anytime, from anywhere and we incorporate a variety of business processes to improve efficiency, including the ability to track and report on all related activities.

Our customers use Health Cloud and Salesforce products to manage their Customers/ Patients, Platforms, Data Management, Customer Portals and any integrations or extensions required.

Consleague implements it all and can provide integration services and automation.



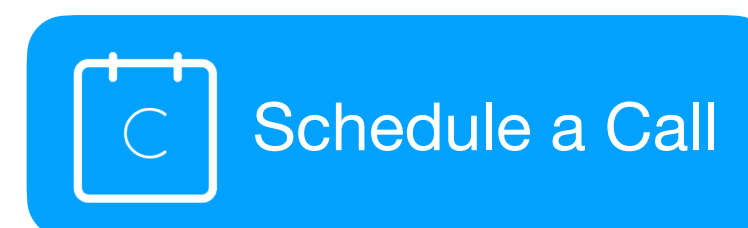
For us, our engagement with you is the beginning of a journey.

We pride ourselves on not jumping straight to a solution without truly immersing ourselves in every facet of your business and ensuring that we position ourselves as the partner that will assist you in achieving your strategy and the results you want.

This approach delivers a level of excellence that sets us aside from our competitors and continually delights our customers. Why not talk to us to find out why?

Ready to start?

[Schedule a call now with one of our Solution Experts to discuss your ideas in more detail.](#)



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