



**Services
at a Glance**

•CONSLEAGUE

We help you thrive.

consleague.com

Discovery Mapping Programme TM



Salesforce is a feature-rich platform that for most can be leveraged to increase process efficiency, profit and success whilst reducing overheads and information silos.

Unfortunately, with any platform of this size and complexity, often clients simply don't know what they don't know!

At Consleague, we have developed our detailed Discovery Mapping Programme TM to address this need, empowering you to make the right decisions.

At Consleague, we take the time to listen and provide assistance in arriving at a strategy that works best for you. We offer services that spearhead your day-to-day work challenges into manageable techniques, processes, and strategies which as a whole contributes to seamless integration and implementation.

The Discovery Mapping Programme TM is tailored to you and is designed to help us enable organisations to look in detail at their processes, technology and people. This then allows us to reveal and recommend relevant technology-based solutions that lead to greater efficiency and productivity.

ISV Partner Programme

Make **Consleague** your exclusive Partner for your ISV Partner Journey.

Consleague's ISV Partner Programme is an engagement service handcrafted to work closely with ISV partners to bring their idea to reality.

This programme offers a combination of 3 primary offerings to Build, Implement or Support.

As a Salesforce Consulting Partner, we are highly competent experts that not only eat, live and breathe Salesforce but recognise the exciting and growing ISV marketplace bringing even more functionality and integration to the world's leading SaaS platform.

Consleague has a successful track record working with ISV companies to help build their apps or products on the Salesforce platform and provide implementation and support services to their clients.

The service provides an opportunity to the ISV Partners to focus on their product road map with the build team. At the same time, the implementation will be handled by well-trained product and experienced platform consultants.



Managed Services

Protect your Salesforce investment with Salesforce Managed Services from Consleague.

The longer you work with Salesforce, the more possibilities and opportunities you find to automate further and extend your business process. While all your needs might not be strategic, they may require further enhancements for process improvements and task automation.

The process of extending organically and also maintaining the current system with minimum disruption to ensure business as usual needs a team who are a diverse and specialised set of competencies.

Consleague brings that team to you when you need us.

With our Salesforce Managed Services, we provide you with peace of mind.

We let you focus on your core business by properly maintaining and extending your Salesforce platform. You won't have to worry about your business processes being interrupted. We've got your back and will keep your system running.

We don't just fix or solve incidents; we like to proactively look into build and platform limitations from a holistic and more future-proof perspective, resulting in fewer errors, more stability to your solution and less cost.



Professional Services



At **Consleague**, we take great pride in delivering rapid and measurable business results, turning ideas into enterprise-strength solutions on the world's leading platform.

Our consulting services are conducted at the highest level of organisations, advising those in charge of making the broadest and most pivotal decisions.

At **Consleague**, we help these leaders build tailor-made strategies and make improvement plans.

Our Salesforce consulting team can work with you to understand your requirements and deploy the right solutions, ensuring your business improves productivity, and in turn, the customer journey.

Our Solutions Experts possess in-depth knowledge of the entire suite of Salesforce, as well as available implementations to solve your specific CRM challenges and allow your business to fulfil its potential.

We apply over a decade of experience to help your business in Professional Services, Retail, IT, Manufacturing, Finance and FinTech, Healthcare, and other industries that benefit from using Salesforce.

Unlock the power of Salesforce for your business by developing a detailed discovery approach to address complexities arising out of technology, people and processes.

Platform Services

Ensure maximum value out of Salesforce with our Expert On-Demand services, with the added possibility of saving thousands each year of staff costs.

You've set up your Salesforce platform. Your Sales and Marketing teams use it to connect with their customers, nurture their leads and manage their data.



So far, so good. But are your users asking for more?

Maybe you require more automation to streamline their processes?

Perhaps a greater degree of customisation to fine-tune the needs of the business?

Increase built-in business logic to improve the quality of your data and reports?

Can this realistically be done in-house?

Likely not, so talk to [Consleague](#) about our Expert on Demand service. Once we evaluate your requirements, [Consleague](#) will provide a dedicated Solution Expert to work within your organisation onsite or remotely. Our Expert on Demand on service can provide one expert or an entire team. [Consleague](#) will manage the resourcing and upskilling required so you can focus on your business.

XCD Partnership Services

Nearly ten years ago, XCD set out to unshackle HR and Payroll professionals from repetitive administration burden.



Today, XCD is one of the most advanced and fastest-growing digital HCM applications available. It allows you to harness the latest automation, analytics and engagement technology to nurture your employee relationships, improve your HR & Payroll, cut costs and drive strategic value back into your organisation.

It eliminates unnecessary admin by delivering a full suite of self-service options, mobile accessibility via a simple, intuitive user interface.

Consleague signed an exclusive partnership with XCD under its ISV Partner Programme, becoming the trusted Technology and Implementation Partner of XCD into the Salesforce Platform for the entire SMB marketplace, specifically for organisations of up to 250 employees.

Consleague has been working collaboratively with XCD for over seven years. Our platform expertise, alongside a deep understanding of the core XCD software and its abilities, enabling us to integrate into your current setup efficiently, providing you with seamless integration with an HR and Payroll Platform.

Whilst it remains true that Salesforce can deliver almost any business capability you can imagine there are always instances where the use of a market-leading solution makes more commercial and technological sense.

After all, why try and compete with an organisation that has already invested hundreds of thousands of pounds in research and development and will continue to do so.

Xero Accelerator

Consleague recognises that Xero have developed a market-leading general ledger and finance toolset as such, we have been asked on many occasions how we could leverage these existing investments and integrate Xero capabilities into our clients Salesforce platforms.

After extensive research, we concluded that to achieve this level of sophisticated integration required the use of either (a) amateur integration frameworks (such as IFTTT or Zapier) or (b) the procurement of one of the available App Exchange plugins (which are both expensive and make use of a heavily monetised subscription model).

As such, we set about creating an accelerator that would allow us to integrate key Xero capabilities into Salesforce using a standard pattern of delivery with less effort and a significantly reduced total cost of ownership.

In 2019 we bought our Xero Accelerator to market. We are proud that our solution is cost-effective, feature-rich, and will allow you to leverage the investment you have made in Salesforce and Xero.





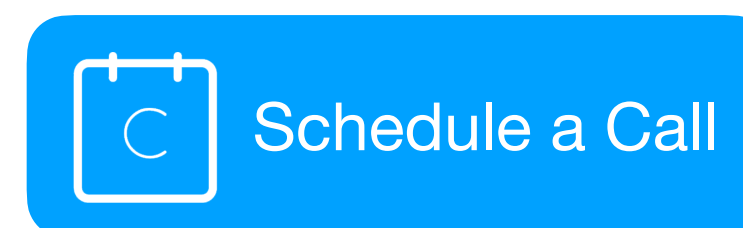
For us, our engagement with you is the beginning of a journey.

We pride ourselves on not jumping straight to a solution without truly immersing ourselves in every facet of your business and ensuring that we position ourselves as the partner that will assist you in achieving your strategy and the results you want.

This approach delivers a level of excellence that sets us aside from our competitors and continually delights our customers. Why not talk to us to find out why?

Ready to start?

[Schedule a call now with one of our Solution Experts to discuss your ideas in more detail.](#)



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